



## Calhoun: The NPS Institutional Archive

---

Institutional Publications

Naval Postgraduate School Barometer

---

1970

# Naval Postgraduate School Business School Barometer '70 / v.2-10

Monterey, California. Naval Postgraduate School

---

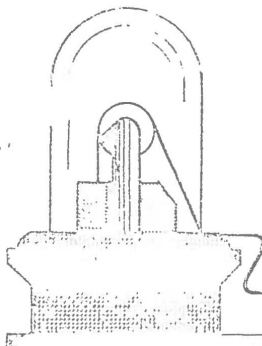
<http://hdl.handle.net/10945/50112>



Calhoun is a project of the Dudley Knox Library at NPS, furthering the precepts and goals of open government and government transparency. All information contained herein has been approved for release by the NPS Public Affairs Officer.

**Dudley Knox Library / Naval Postgraduate School**  
**411 Dyer Road / 1 University Circle**  
**Monterey, California USA 93943**

<http://www.nps.edu/library>



Naval Postgraduate School

## BUSINESS BAROMETER '70

Vol. II, No. 10

### New Courses for Quarter II

This issue will continue to describe the new courses that the Department of Business Administration and Economics will offer to management students beginning 28 September 1970.

#### MN 3140 MICROECONOMIC THEORY (4-0)

Prerequisites: MN 3030 and Calculus

This new Economic's course is not to be confused with MN 3141, Microeconomics. It is designed for the student who wants a more intensive and mathematical oriented microeconomic course. Professor G. L. Musgrave believes it will be a most interesting course, especially to those students who have majored, or are majoring in Economics.

Microeconomic Theory will present determinants of the allocation of resources and the composition of output. Consumer choice theory. Partial equilibrium analysis of the significance of market structure as well as an introduction to welfare economics using quantitative techniques.

Professor G. L. Musgrave, who will be teaching the new course, received his B.A., in 1964, from San Fernando Valley State College, where he majored in economics and minored in quantitative methods. He received his M.S. from Michigan State in 1966 and expects to complete his Ph.D. requisites this year.

#### MN 4112 PERSONNEL SELECTION AND CLASSIFICATION (4-0)

Prerequisites: MN 3110 and PS 3000

With the addition of this new course the Department of Business Administration and Economics will have a series of four courses that deal with personnel as human resources: MN 4112, MN 4113, MN 4114 and MN 4115.

Personnel Selection and Classification will consider the various methods available for measuring and predicting

the performances of organization members. Methods of measuring differences between people via employment interviewing, testing, and life history data will be discussed. Techniques for studying and recording job data behavior will be considered as well as the various strategies for personnel decisions in terms of validation, selection and placement models.

Dr. M. F. Wiskoff will be teaching this new course. He received the B.A. degree in Psychology from City College of New York in 1956; the M.A. degree in Industrial Psychology from the University of Maryland in 1959; and the Ph.D. degree in Industrial/Quantitative Psychology from Maryland in 1963.

Dr. Wiskoff is the Head, Psychological Research Branch (BUPERS), and will act in the capacity as Visiting Professor at NPS for one year, as a faculty member of the Business Administration and Economics Department.

### ASSISTANT SECRETARY OF THE AIR FORCE TO SPEAK TO NMSC STUDENTS

Spencer J. Schedler, Assistant Secretary of the Air Force, (Financial Management) will speak to NMSC students 10 September at 1425 in Room 400 of Spanagel Hall. Prior to his appointment as Assistant Secretary, Mr. Schedler was manager, Budgets and Analysis, for Sinclair Oil Corporation. He received a B.S. in Petroleum Engineering from the University of Tulsa and a M.B.A. from Harvard Business School. He graduated from pilot training at Webb Air Force Base and served as a jet fighter pilot on Guam until released from active duty in 1958. He has considerable work experience as a petroleum engineer, cost and financial analyst and budget director.

\* \* \* \* \*

Please direct any comments to

SMC # 2540

\* \* \* \* \*